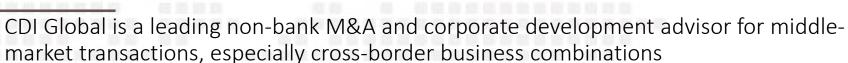


Introduction CDI Global Healthcare Industry







CDI Global Profile	Regions and Offices	
Our Distinction: For 40 years we have been helping clients get the "right" transactions, buy and sell, completed, including over 2,000 transactions covering more than 25 industries Global Reach:	Europe	Antwerp, Berlin, Bern, Brussels, Frankfurt, Geneva, Gothenburg, Helsinki, Kristiansand, London, Lyon, Madrid, Milan, Munich, Oslo, Paris, Stockholm, The Hague, Zurich
Over 40 offices in 32 countries covering major economic centers of the world	Central and Eastern Europe	Poznan, Vienna
Capabilities: Over 250 partners and professionals have industry knowledge, speak the languages and understand local business practices and cultures, and have been senior executives within industry, banking, and management consulting	North America	Boca Raton, Boston, Chattanooga, Chicago, Cincinnati, Cleveland, Houston, Las Vegas, Los Angeles, Mexico City, Montreal, New York, Phoenix, Pittsburgh, Princeton, Seattle
Focus: Middle market transactions, typically between € 5 to €250 million in enterprise value, but we have advised on deals as large as €2 billion □ Focus on strategic fit, industry dynamics and competitive factors	South America	Bogota, Montevideo, Santiago, Sao Paulo
	India and Middle East	Mumbai, Bangalore
Highly experienced in cross-border transactions and complex projects	China	Hong Kong, Shanghai
 Skilled in addressing both the distinctive requirements of strategic buyers and those of financial investors Broad experience in search mandates and projects 	Japan	Tokyo
	Southeast Asia	Ho Chi Minh City, SIngapore
■ Independent firm, no conflict of interest	Australia	Melbourne, Sydney



CDI Global Services Offering to support your strategic options

MERGERS & ACQUISITIONS

• CDI acts as strategic adviser throughout the transaction life cycle in addition to providing project management ensuring that the transaction moves forward to completion at the right pace. CDI has capacity to operate internationally and identify, propose and execute cross-border acquisitions, including critical business, financial, valuation and integration advice, Due Diligence management,...

CAPITAL RAISING

CDI has unique experience of global capital markets and private capital. We assist businesses to raise capital
around the world through private placements to strategic as well as financial players. Our strong
relationships with large business groups, financial institutions and private equity is the most cost-effective
way to raise capital.

COMPANY SEARCH

• CDI assists clients in defining their search profile and identifying targets that meet the profile. Internationally, we provide these services to local and foreign clients.

MBO/MBI

CDI works closely with management teams to develop a business plan which is tailored to the requirements
of the potential funders. We aim to match MBO teams with funders that are focused on their sector and size
of business. On the other side of the transaction we lead negotiations with the vendor, whether they be
retiring shareholders or corporates.

DIVESTITURES

• CDI works with clients to develop an appropriate strategy to generate successful exits for private owners, corporates and private equity backed enterprises alike. Including list of potential purchasers, teaser and information Memorandum, transaction management,..

INDIVIDUAL SERVICES

• Strategic Plan for BoD, Review and Preparation Company for transaction, Business Plan creation, Valuation, Post acquisition integration plan, alliance partner search, ...

CDI Global Credentials : selection out of 90+ Healthcare Deals closed, 20+ partners have Healthcare Transaction experience (2)













2009 clinical management system GP hospitals

UK

















UK

2010





NL- USA,





















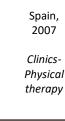












CDI Global Credentials: selection out of 90+ Healthcare Deals closed,

20+ partners have Healthcare Transaction experience (3)























Italy,

2015

Spain

2016

Dental

Clinics























Kieser Training

Management

2017 **Fitness Centers**

Switzerland















CDI Global Credentials : selection out of 90+ Healthcare Deals closed, 20+ partners have Healthcare Transaction experience (4)





Has received financing

Group of investors

Canada, 2017

Robotics



France 2018

Dental Implant



Spain - USA 2019

Cosmetics



MEDTEQ

Canada 2019 Device & app spinal

Acurate

was sold to



Scientific

Brazil - USA 2017

Medical Device

Zetacom

Euronext Paris

has acquired

creaforti

Netherlands 2018

ICT



 \triangle

has acquired



France- Spain 2019

CMO Pharma Cosmetics



Belgium -Germany 2019 PACS software



has invested in



Netherlands 2017

Software Care Rehab



was diivested to



India - USA 2019

> CRO-Pharma



Golong Group Group of investors



Cosmetics



has received financing (ASX) Group of investors 2019 Pharmacy software

Australia





Netherlands 2017

Software Care



was diivested to

EDGE10

Canada - UK 2019

Athletic EHR Software



was sold to

E GROUPE LA POSTE



SaaS patient monitoring



has divested assets

Canada *2019*

Pharma OTC



CDI Global Credentials : selection out of 90+ Healthcare Deals closed, 20+ partners have Healthcare Transaction experience (5)





Australia 2019 Health & Beauty Cosmetics



Switzerland 2020

Insurance



Australia 2021 Cosmetics, Pharma



has acquired



Spain 2019

Personal & home Care



Switzerland 2020

Insurance



has sold through a Management Buy Out



Belgium -Switzerland 2020

Medical Device



Sweden -Norway 2020

Pharma CRO



Switzerland 2020

Medical Parts

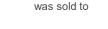


was sold to



Brazil 2020

Hospital Supplies Medicines



Private Investor



Expert Team covering all Healthcare domains to support globally all offices and clients





Team member	Expertise (industry or transactions or projects)	Corporate or Consultancy
Marc De Clerck, Belgium	Software & IT, Medical Equipment, Devices, Services, Pharma & biotech, CRO, Providers	J&J, Bayer, Agfa , Med2Rad, OIS
Philippe Berthon, France	PhD: Pharma & Biotech	Urogene, Vaxon Biotech, France Biotech, Trio Tek
Gianmaria Castoldi, Italy	Providers, medical equipment, devices	Schering-Plough
Olivier Chantre, Switzerland	Providers, Services	UBS, Leman Capital
Alain Chaptal, France	Pharma, Cosmetics, Veterinary	Synthélabo, Sanofi, Squibb, Searle, Yves Rocher, Guerbet
Niklas Edler, Sweden	Lab equipment	
Gary Epler, USA	M.D., Harvard Medical School professor, founder, CEO, MedTech, Medical Devices, biotech, genome diagnostics	Harvard Medical School , Gracewater Capital
Thierry Gibert, France	Pharma, Biotech, Medical 3D printing, implants, Contract Research Organizations, Pharma distribution	Exotest, Mandriva
Adrian Gilson, UK	Software & IT	Adastra Software
Nicholas Hanser, Germany	Pharma & biotech	Credit Suisse, Jefferies, BNP
Nasir Jalal, China	PhD cell &molecular biology : Pharma & Biotech	Fight Cancer Global
Marc Möckli, Switzerland	MedTech, Devices, Diagnostics, Hospitals, Clinics, Distribution & Retail	E&Y, Credit Suisse, PWC
Carlo Montenovesi, Italy -UK	Pharma & Biotech	Biosalus, Ciba Vision, Ciba Geigy
Carmelo de las Morenas, Spa	Pharma & biotech, consumer health & care,	Lehman, Teva, Neoprobe, Interventional Tech, King Pharma, Genosa, Phytogen.
Brent Peterson, USA	Medical Equipment, Devices, Consumer health, Diagnostics, Pharma	Glenwood Financial, Health Management, Unimed
Tim Smokoff, USA	Medical device and equipment, telehealth SaaS	Viemed Healthcare, Numera, Breathometer, Microsoft
Rajesh Varma, India	Pharma, API	KPMG
Wayne Weiner, USA	Pharma	Patheon, DSM Pharmaceutical Products

CDI Global Credentials: direct access to major Healthcare corporations and investors









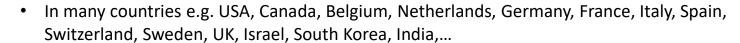
- Selection of leading Healthcare Corporations
 - OEM: GE, Philips, Siemens, Hologic, Toshiba-Canon, Neusoft, ...
 - Equipment: Schiller, Esaote, Analogic, BBraun, Getinge, Steris, Hill Rom,...
 - Imaging: Agfa, Fuji, Konica, Carestream, ...
 - Software & IT: Compugroup, CSC Healthcare, Vital Images, Sectra, iCAD, Nexus, Tieto, McKesson, Cegedim, BT Health, CSI ...
 - Pharma & Biotech: J&J, Bayer, UCB, BioRad, Sanofi, Mallinckrodt, Roche, Lonza, Novartis, Charles River, QPS, Eurofins, PPDI, IQVIA, Catalent, DCC ...
 - Biorad, Diasorin, Siemens, Roche, ... Diagnostics:
 - Mölnlycke, Systagenix, Heraeus, ... Care:
 - Biomet, Covidien, Sorin, Medtronic, Depuy, Smith&Nephew,... Devices:
- Selection of Private Equity & Venture Capital with significant focus or dedicated to Healthcare segment
 - APAX, Bain Capital, Carlyle, One Equity Partners, General Atlantic Partners,...
 - LSP, Capricorn Venture, IHCV, Mérieux Development, Ares Life Sciences, GIMV, Healthcare Evolution Partners, Belhealth Investment, Albion Ventures, Riverside, Gilde Healthcare, Argos Soditic, Eli Global, Rothschild, Waterland, Symphony Technology, ...

Why CDI Global: Global coverage with local access, specific Healthcare segments Expertise and broad M&A track record in Buy, Sell and Fund Raising





- Transactions : our CDI partners closed more than 90 deals in different healthcare segments
- Covering the following Healthcare Segments:
 - Medical equipment; medical devices, diagnostics, biotech, ICT, software, supplies; pharma, labs, ...
 - Primary, 2nd and tertiary care providers.
 - Clinical specialties e.g. cardiology, orthopaedics, oncology, surgery, ophthalmology, dental, radiotherapy, radiology,



- Practical experience: more than 15 partners have corporate or operational medical industry expertise.
- Offering direct access to dedicated Healthcare Private Equity and VC funds
- Offering direct access to corporate level of Healthcare Industry Players
- Mandates in process in area of Pharma & API, Medical Devices, Software & IT, CRO, BioTech, Nutraceutical/Cosmetic Ingredients, Pharma Manufacturing Services/CDMO, Medical Equipment, Diagnostic Equipment, Providers/Clinics/Labs, ...





